



INDEPENDENT AUDITORS' REPORT

To Emmanuélito De Ala, Official Agent for Demetre Balaktsis, and Demetre Balaktsis, the Candidate

We have audited the accompanying Form 922, Candidate's Financial Statements and Supporting Schedules, which comprises the Statement of Assets, Liabilities and Surplus as at June 20, 2016, Statement of Income, Expenses and Transfers for the Candidacy of Demetre Balaktsis for the candidacy period from November 20, 2015, to June 20, 2016, relating to the election held on April 19, 2016 in the Electoral Division of Minto and a note describing the basis of accounting (the Statements). The Statements have been prepared by the Official Agent based on the financial reporting provisions of *The Election Financing Act* of Manitoba.

Official Agent's Responsibility for the Statements

The Official Agent is responsible for the preparation of the Statements in accordance with the financial reporting provisions of *The Election Financing Act* of Manitoba, and for such internal control as the Official Agent determines is necessary to enable the preparation of the Statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the Statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the Statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Official Agent, as well as evaluating the overall presentation of the Statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

Due to the nature and types of transactions inherent in any election campaign, the completeness of contribution income and donations in kind income and expenses is not susceptible of satisfactory audit verification. Accordingly, our verification of contribution income and donations in kind income and expenses was limited to the amounts recorded in the candidate's election campaign records and we were not able to determine whether any adjustments might be necessary to assets, liabilities, income, expenses and the campaign period surplus/deficit.

Thornton & Co.

INDEPENDENT AUDITORS' REPORT – continued

Opinion

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, Form 922, Candidate's Financial Statements and Supporting Schedules for Demetre Balaktsis for the candidacy period of November 20, 2015 to June 20, 2016, relating to the election held on April 19, 2016 in the Electoral Division of Minto are prepared in all material respects, in accordance with the financial reporting provisions of *The Election Financing Act* of Manitoba.

Basis of Accounting

Without modifying our opinion, we draw attention to Note 1 to the Statements, which describes the basis of accounting. The Statements are prepared to comply with the financial reporting provisions of *The Election Financing Act* of Manitoba. The Statements are filed with Elections Manitoba in accordance with *The Election Financing Act* of Manitoba. As a result, the Statements may not be suitable for another purpose.

Thornton & Co

CHARTERED PROFESSIONAL ACCOUNTANTS

Winnipeg, Manitoba
August 12, 2016

Thornton & Co.

Manitoba Liberal Party
Electoral Division of Minto
Note to Form 922, Candidate's Financial Statements
November 20, 2015 to June 20, 2016

1. Basis of accounting

Form 922, Candidate's Financial Statements (the Statements) have been prepared in accordance with the financial reporting provisions of *The Election Financing Act* of Manitoba and the accounting guidelines issued by Elections Manitoba.

The Statements are prepared to assist the Official Agent and the candidate to meet the requirements of *The Election Financing Act* of Manitoba. The Statements are intended solely for the use of the Official Agent, the candidate and the Chief Electoral Officer. Accordingly, readers are cautioned that the Statements may not be suitable for another purpose. *The Election Financing Act* of Manitoba requires that the Statements be made available for public inspection.

922

**Candidate's Financial Statements
and Supporting Schedules**



(To be filed within 4 months after Election Day. Complete the form as follows.)

RECEIVED
OCT 07 2016
ELECTIONS MANITOBA

RECEIVED
AUG 19 2016
ELECTIONS MANITOBA

For the Candidacy Period

Date November 20, 2015

To

Date June 20, 2016

Candidate

Name
Balaktis, Demetre
Electoral Division
Minto
Endorsing Registered Party (If applicable)
Liberal

Official Agent

Name
Emmanuelto DeAla

Auditor

Name of Auditor
Thornton & Co
Name of Professional Accountant to Whom Inquiry May be Directed (if different than above)
Darlene Proctor

Declaration

I, the undersigned Official Agent, hereby file a completed Form 922 - *Candidate's Financial Statements and Supporting Schedules* - along with an Auditor's Report from a qualified auditor. I declare that to the best of my knowledge and belief the information contained herein is complete, true and correct and in compliance with *The Election Financing Act*.

Signature of Official Agent

Aug 18, 2016
Date

Statement of Assets, Liabilities and Surplus (Deficit) as at the End of the Candidacy Period

Assets

100 Cash	\$	<u>(21.26)</u>
110 Accounts receivable		_____
115 Inventory*		_____
Other assets (provide details)		_____
130 _____		_____
135 _____		_____

190 Total Assets (total of line 100 to 135) line 190 \$ (21.26)

Liabilities and Surplus

200 Accounts payable	\$	<u>11,257.52</u>	← From line 840
205 Overdraft/ Line of Credit **		_____	
220 Loans **		_____	
Other liabilities (provide details)		_____	
230 _____		_____	
240 _____		_____	
275 Candidacy Period Surplus/(Deficit)		<u>(11,278.78)</u>	← From line 440

Lines 190 and 290 must be the same.

290 Total Liabilities and Surplus (total of line 200 to 275) line 290 \$ (21.26)

* Inventory as of the end of the candidacy period would include items purchased but not used (i.e. expensed). Inventory should also be taken as of 8pm on Election Day in order to exclude the value from the amount reported as election expenses

** A written copy of each loan agreement must be filed separately if there was a loan, line of credit, or bank overdraft in existence at any time to the candidate during the candidacy period.

Statement of Income, Expenses and Transfers for the Candidacy Period

Income and Transfers

300 Contributions	\$ 11,512.00	←	From line 630, column C
310 Transfers from candidate's constituency association	402.26	←	From line 760
320 Transfers from endorsing registered party	2,818.00	←	From line 720
330 Fundraising	4,515.00		
Other Income (provide details)			
360 _____	_____		
_____	_____		
390 Total Income and Transfers (total of line 300 to 360)		line 390	\$ <u>19,047.26</u>

Expenses and Transfers

400 Election expenses	\$ 12,454.78	←	From line 595
405 Non - election expenses	17,871.26	←	From line 590, column D
415 Transfer of money to endorsing registered par	_____		
420 Transfer of property and services to endorsing registered party	_____		
430 Total Expenses and Transfers (total of line 400 to 420)		line 430	\$ <u>30,326.04</u>
440 Total Period Surplus/(Deficit) (line 390 minus line 430)		line 440	\$ <u>(11,278.78)</u>

To line 275

Schedule 1 - Candidacy Period Expenses (including non-monetary expenses)

	Election Expenses used in Election Period			D Non-Election Expenses In Candidacy Period	E Total Expenses (columns A plus B plus C plus D)
	A Cash / Credit	B Non-monetary	C Property and Services Used and Received Through Transfers		
500 Advertising - media	100.93			40.00	140.93
505 Posters, pamphlets, promotional	3,287.70		402.26	1,448.79	5,138.75
511 Disability					
512 Child care					
515 Fundraising				13,705.08	13,705.08
520 Furniture and equipment rental		1,800.00			1,800.00
525 Honoraria/salaries	620.00				620.00
530 Interest and bank charges	5.00			41.23	46.23
535 Audit fee (amount in excess of subsidy)					
545 Office occupancy (rent, utilities)	2,154.60			1,625.40	3,780.00
550 Office supplies and postage	223.61			192.66	416.27
555 Polling (opinion surveys, market research)					
560 Signs/structural support	2,260.00				2,260.00
565 Transportation, accommodation and food	216.34			650.10	866.44
570 Telephone	284.34			30.00	314.34
575 Personal					
Other (provide details)					
580 Website/ Social media		750.00	350.00		1,100.00
585 tickets				138.00	138.00
590 Total (total of line 500 to 585)	9,152.52	2,550.00	752.26	17,871.26	30,326.04

From schedule 7, line 880

From schedule 8, line 880

695 Total election expenses
(Total of line 590 column A, B and C)

12,454.78

← To line 400

↑ To line 405

Provide the amount of bank charges and loan interest incurred from the close of the polls to 4 months after election day. (Not required if candidate did not qualify for reimbursement)

Loan interest line 597 \$ _____
Bank Charges line 598 \$ _____

Schedule 2 - Contributions to a Candidate (including non-monetary contributions)

A. Contributions Summary

		A	B	C (A plus B)
	Aggregate Contributions of:	Cash	Non-monetary contributions	Total of all Contributions
600	\$250 or more	2,220.00	7,361.00	9,581.00
610	Less than \$250	400.00	1,531.00	1,931.00
630	Total	\$ 2,620.00	\$ 8,892.00	\$ 11,512.00

← To line 300

B. Contributions of \$250 or More

[Complete part B only if the aggregate value of the contributions (cash and non-monetary) from any individual normally resident in Manitoba was \$250 or more.]

Name of Contributor (alphabetical order)	\$ Aggregate Value of Contribution
Balakteis, Christos	300.00
Balaktis, Demetre	500.00
Barena, James	325.00
Carino, Hazel	1,316.00
Foster, Joelle	1,650.00
Henrickson, Stuart	700.00
Horton, David	1,000.00
Kane, Jim	800.00
Kostas, Paul	600.00
Lussier, Christine	1,215.00
Marr, David	400.00
Tully, Rita	250.00
Wryha, Arlene	360.00
Zeid, Munther	275.00

Additional pages attached?

Yes _____

No X

Schedule 3 - Transfers from Endorsing Registered Part

(Complete only if the candidate's campaign received transfers from the candidate's endorsing registered party)

- | | | | | |
|----|--|----------|-------------|---------------|
| A. | Total value of all <u>cash transfers</u> received during the candidacy period from the candidate's endorsing registered party: | line 700 | \$ 2,288.00 | |
| B. | Total value of all <u>transfers of property or services</u> during the candidacy period from the candidate's endorsing registered party: | line 710 | \$ 350.00 | |
| C. | Total transfers from candidate's endorsing registered party:
(total of line 700 to 710) | line 720 | \$ 2,618.00 | ← To line 320 |
| D. | If you entered an amount on line 710, report the value of property or services that were used in the election period: | line 730 | \$ 350.00 | |

List attached?

Yes _____

No X

Schedule 4 - Transfers from Candidate's Constituency Association

(Complete only if the candidate's campaign received transfers from the candidate's constituency association.)

A. Total value of all cash transfers received during the candidacy period from the candidate's constituency association: line 740 \$ _____

B. Total value of all transfers of property or services during the candidacy period from the candidate's constituency association: line 750 \$ 402.26

C. Total transfers from candidate's constituency association: (total of line 740 to 750) line 760 \$ 402.26

← To line 310

D. If you entered an amount on line 750, disclose the value of property or services that were used during the election period: line 770 \$ 402.26

If the aggregate value of transfers, as calculated on line 760 is \$250 or more, provide the following information:

E. Were there contributions of \$250 or more to the constituency association endorsing the candidate during the candidacy period?

No (no further information is required)

Yes (complete the schedule below)

Name of Contributors of \$250 or more to the Constituency Association (attach list if necessary)	\$ Aggregate Value of Contribution

Schedule 5 - Reconciliation of Income Tax Receipts

(Complete only if the candidate was registered to issue income tax receipts - i.e. Form 911 was filed with Elections Manitoba)

Total number of income tax receipts received from Elections Manitoba line 780 25

Total number of income tax receipts returned to Elections Manitoba:

- Issued to Contributors line 790 13 ← Return Elections
Manitoba copies only.

- Voided or cancelled line 800 ← Return all three
copies.

- Unused line 810 12 ← Return all three
copies.

Total number of income tax receipts returned to Elections Manitoba line 820 25
(total of line 790 to 810)

Total unreturned income tax receipts (line 780 minus line 820) line 830

Please provide receipt numbers and an explanation for unreturned income tax receipts.

Schedule 6 - Accounts Payable

(Complete only if there are amounts owing to suppliers at the end of the candidacy period. Do not include loans payable.)

Name of Supplier	Description of Expense	\$ Amount
see spread sheet		11,257.52
	Total accounts payable	line 840
		\$ 11,257.52

↖
To line 200

Candidate's Signature

Date

updated version.

Schedule 6 - Accounts Payable

NOTE: All of these items were purchased using the candidate's personal funds (VISA or INTERAC). Receipts submitted.

Name of Supplier	Description	Expenses (Total + Tax)	Outside the Election Period	Inside the Election Period
Demetre Balaktsis	Facebook Boosters	\$ ✓ 140.90	\$ 40.00	\$ 100.90
505 Demetre Balaktsis	Instant Imprints Printer - Business Cards	\$ ✓ 452.00	\$ 90.40	\$ 361.60
505 Demetre Balaktsis	Instant Imprints Printer - Post Cards	\$ ✓ 993.27	\$ 347.64	\$ 645.63
505 Demetre Balaktsis	Instant Imprints Printer - Posters	\$ ✓ 169.50	\$ 33.90	\$ 135.60
560 Demetre Balaktsis	Signmeister Printer - Elections Signs	\$ ✓ 2,260.00	\$ -	\$ 2,260.00
505 Demetre Balaktsis	kennwith2nz creative Design Graphics 2	\$ ✓ 310.00	\$ 60.40 85.56	\$ 213.60 264.44
Demetre Balaktsis	Signmeister Printer - Flyers	\$ ✓ 996.15	\$ -	\$ 996.15
Demetre Balaktsis	Signmeister Printer - Giant Window Posters	\$ ✓ 406.80	\$ 42.82	\$ 363.98
Demetre Balaktsis	Rex Masseser Honorarium - Campaign Manager	\$ ✓ 620.00	\$ -	\$ 620.00
Demetre Balaktsis	Elizabeth Ogidam (Landlord) Leasing / Office Space	\$ ✓ 3,780.00	\$ 1,673.11	\$ 2,106.89
Demetre Balaktsis	SHAW Campaign Phone (Landline)	\$ ✓ 60.00	\$ 30.00	\$ 30.00
Demetre Balaktsis	Dollarama Dec 31, 2015 Campaign Office Supplies	\$ ✓ 17.80	\$ 12.30	\$ 5.50
Demetre Balaktsis	Dollarama Jan 26, 2016 Campaign Office Supplies	\$ ✓ 20.06	\$ 11.84	\$ 8.22
Demetre Balaktsis	Dollarama March 9, 2016 Campaign Office Supplies	\$ ✓ 111.88	\$ 16.78	\$ 95.10
Demetre Balaktsis	Brother's Lock & Safe & Home Depot Campaign Office Keys	\$ ✓ 20.38	\$ -	\$ 20.38
Demetre Balaktsis	Staples Campaign Office Photocopies	\$ ✓ 1126.61	\$ 52.08	\$ 64.53
Demetre Balaktsis	Elections Manitoba Large Wall Maps of 2016 Minto Electoral Division	\$ ✓ 40.00	\$ 14.81	\$ 25.19
Demetre Balaktsis	U-HAUL Truck Rental - Campaign Office Move in	\$ ✓ 75.78	\$ -	\$ 75.78
Demetre Balaktsis	Restaurants (Caked with Love, Fortune Cooking, Sorrento's, Original Pancake House, Inn At The Forks, Smitty's, Sailakot, Milamma's Noodle House, Homer's)	\$ 529.24 628.21	\$ 517.68	\$ 110.56
Demetre Balaktsis	NGP VAN Predictive Dialer Service	\$ ✓ 254.34	\$ -	\$ 254.34
TOTALS		\$ 11,434.71	\$ 2,968.93	\$ 8,544.78

11525.71 21969.77 4553.94
 - 3885 Cheque # 1
 - 1525 # 4
 6113.11

Schedule 7 - Candidate's Disability Expenses

(Complete only if reasonable* expenses were incurred by a disabled candidate in relation to a candidate disability to enable the candidate to campaign in an election period)

*Per section 115 of *The Election Financing Act*, reasonable expenses are those that are over and above the expenses normally incurred by the candidate.

List and describe the nature of the expenses incurred and the amounts claimed.

Description of Expense		\$ Value of expense Incurred
Total disability expenses	line 850	\$

← To line 511, column D

Candidate's Signature

Date

Schedule 8 - Candidate's Child Care Expenses

(Complete only if reasonable expenses* were incurred by a candidate in relation to child care expenses to enable the candidate to campaign in an election period.)

*Per section 115 of *The Election Financing Act*, reasonable expenses are those that are over and above the expenses normally incurred by the candidate.

List and describe the nature of the expenses incurred and the amounts claimed.

Description of Expense		\$ Value of expense Incurred
Total child care expenses	line 860	\$

← To line 512, column D

Schedule 9 - Annual Advertising Expenses (outside the election period and to be completed for the year of a fixed date election)

(Complete the following schedule to calculate the amount of advertising expenses subject to the annual advertising limits.) s.58(2)

Advertising means advertising that promotes or opposes (directly or indirectly) a registered party, candidate, or leadership contestant. (s.115) For this part it includes promotional materials. (s.57)

Total advertising expenses incurred during year 1488.79 (outside the election period)

910 Endorsed candidates (from line 940) line 910 \$ 1,488.79

920 Individuals (from line 950) line 920 _____

930 Total Annual advertising expenses outside election period (total of line 910 to 920) line 930 \$ 1,488.79

A. Advertising expenses incurred by the candidate outside the election period and in the year of a fixed date election.*

Details of Expense	\$ Amount
banner	439.94
business cards	471.94
design images	349.39
facebook	40.00
posters	42.82
posters	86.40
t shirts	58.30
Total Line 940	\$ 1,488.79

B. Advertising expenses incurred by an individual on the candidate's behalf with the candidate's knowledge and consent outside the election period and in the year of a fixed date election.*

Name of Individual	Address	\$ Amount
Total Line 950		\$ nil

* Attach separate list if necessary.